

SELLER - FREQUENTLY ASKED QUESTIONS

HOW DO I CONSIGN MY CAR?

The first step in the Consignment process is filling out a Preliminary Consignment Request Form complete with photos and a copy of your title, front and back. After we have received the Consignment Request, we will contact you.

WHAT IS THE BENEFIT OF GOING NO RESERVE?

No Reserve attracts serious bidders. A vehicle being sold at No Reserve indicates that it will be sold to the highest bidder and generates true auction block excitement, which typically equates to higher bids.

WHAT IS MY CAR WORTH?

G. Potter King, Inc. does not guarantee values or prices for particular vehicles. Neither GPK nor any agent of GPK can guarantee values or prices as a result of the auction process. We will work with you to determine an estimated auction value, but in any auction, the final price is ultimately determined by the Buyers.

WHAT DOES IT COST TO SELL MY CAR?

The Consignor is responsible for an entry fee as well as a Seller's commission of 5% (not to exceed \$3,000.00) of the hammer price. The entry fee is determined by the day of your Auction Lot.

DOES THE TITLE HAVE TO BE IN MY NAME TO CONSIGN A VEHICLE?

Yes, unless you are a Dealer.

HOW MANY PICTURES SHOULD I SUBMIT?

You can submit up to 12. G. Potter King, Inc. requires 5 photos; however the digital catalog can hold up to 12. Please keep the following in mind when taking photos - DO: Clean car - take photos outside in good light - be aware of the background. DON'T: take photos in a garage - place trophies in photo - have people in or around the car.

HOW DO I GET MY VEHICLE TO THE AUCTION SITE?

It is the Consignor's responsibility to get the vehicles to the auction site. G. Potter King, Inc. is proud to be sponsored by Passport Transportation: 314-548-4991 / www.PassportTransport.com

IS THERE PARKING FOR MY TRAILER?

Yes, there is parking in the rear of the Convention Center. Spaces are on a first-come first-serve basis. Spaces cannot be reserved. There is a fee for this service.

WHEN DO I NEED TO DELIVER MY CAR?

You can deliver your vehicle as early as Thursday February 23, 2012. Checking in early is recommended to avoid long lines and time constraints, plus you will have maximum exposure to potential buyers.

DO I HAVE TO BE THERE WHEN MY CAR ARRIVES?

No, if your paperwork is complete. However, if the paperwork isn't complete, your car will then be held in a holding area until all required documents are received and your VIN number is verified.

DO I HAVE TO BE THERE WHEN MY CAR SELLS?

Yes, the Consignor or a representative must be with the vehicle on the auction block. After all, who knows your vehicle better than you? You should also be available to answer questions regarding your car's condition and history.

DO YOU HAVE ANYONE ON SITE THAT CAN DETAIL MY CAR?

Yes, there are detailers available on-site that provide this service for a fee.

CAN I COVER MY CAR WHEN IT IS LEFT IN ITS CONSIGNMENT SPACE?

No, all vehicles are inside the building.

CAN I BRING AND DISPLAY ITEMS WITH MY CAR?

Yes, we encourage such things as copies of documentation and awards to be displayed. However, keep in mind that you have limited space; therefore, be selective about the items you choose to display.

ONCE CHECKED INTO MY ASSIGNED LOCATION, CAN I MOVE MY VEHICLE?

No. Your vehicle will be assigned a space where it will remain until it is time to go over the block.

WHEN WILL MY CAR SELL ON THE BLOCK?

G. Potter King, Inc. cannot predict the exact time a vehicle will cross the auction block. Each individual Lot takes a different amount of time to sell. Also, GPK reserves the right to add additional Lot numbers. A GPK representative will be able to tell you what day your vehicle will sell, and an approximate time.

CAN I DRIVE MY CAR OVER THE AUCTION BLOCK?

Yes, however, if you are unable to do so you must make arrangements with G. Potter King, Inc. ahead of time.

WHAT HAPPENS AFTER MY CAR GOES OVER THE AUCTION BLOCK?

When your car sells, it is moved to a dedicated location until the buyer takes ownership. You must report to the Settlement Office within one hour to sign paperwork. After applicable funds have been received from the buyer you will receive a check from G. Potter King, Inc. If your car doesn't sell on the block, it is moved to a dedicated location with qualified sales men and where buyers can continue to bid throughout the duration of the show.